



FOREMOST INCOME FUND

Condensed Consolidated Interim Financial Statements
For the period ended March 31, 2024

(Unaudited – Prepared by management)

NOTICE OF NO AUDITOR REVIEW OF INTERIM FINANCIAL STATEMENTS

National Instrument 51-102 *Continuous Disclosure Obligations* Part 4, subsection 4.3(3) (a) requires that, if an auditor has not performed a review of the condensed consolidated interim financial statements, they must be accompanied by a notice indicating that they have not been reviewed by an auditor.

The accompanying unaudited condensed consolidated interim financial statements of the Foremost Income Fund (the Fund) have been prepared by management and approved by the Audit Committee and the Board of Trustees of the Fund.

The Fund's independent auditors have not performed a review of these condensed consolidated interim financial statements in accordance with the standards established by CPA (Chartered Professional Accountants) Canada for a review of interim financial statements by an entity's auditors.

FOREMOST INCOME FUND

Condensed Consolidated Interim Statements of Financial Position

For the period ended March 31, 2024

(Unaudited in \$ thousands of Canadian dollars)

	Notes	March 31, 2024	December 31, 2023
Assets			
Current assets			
Cash and cash equivalents	5	\$ 27,620	\$ 45,422
Trade and other receivables	7(b)	21,158	23,127
Derivatives	7(a)	-	445
Inventories	6	65,674	59,172
Contract assets		9,985	11,302
Prepaid expenses		6,378	5,549
		130,815	145,017
Property, plant and equipment	8	37,974	36,013
Investment property	9	3,873	3,873
Deferred tax assets		14,089	14,862
Intangibles and other assets		1,064	1,105
		\$ 187,815	\$ 200,870
Liabilities and Unitholders' Equity			
Current liabilities			
Trade and other payables		\$ 17,719	\$ 16,691
Derivatives	7(a)	1	-
Distribution payable	10(c)	-	8,729
Provisions		1,392	1,321
Contract liabilities		28,995	26,060
		48,107	52,801
Unitholders' equity			
Unitholders' capital		53,085	60,519
Retained earnings		86,623	87,550
		139,708	148,069
		\$ 187,815	\$ 200,870

The notes are an integral part of these condensed consolidated interim financial statements.

Approved by the Board of Trustees

(Signed – Bevan May)
Bevan May
Trustee

(Signed – Gord Wiebe)
Gord M. Wiebe
Trustee

FOREMOST INCOME FUND

Condensed Consolidated Interim Statements of Net Income and Comprehensive Income

For the three months ended March 31, 2024 and 2023

(Unaudited in \$ thousands of Canadian dollars, except per Trust Unit amounts)

	Notes	March 31, 2024	March 31, 2023
Revenue	4	\$ 47,500	\$ 45,259
Cost of sales		39,492	38,075
Gross profit		8,008	7,184
Administrative expenses		5,045	4,262
Income earnings from operating activities		2,963	2,922
Interest income	7(a)	428	410
Other income	17	3,528	38
Loss on disposal of property, plant and equipment		(255)	(3)
Foreign exchange (loss) gain		(206)	174
Net non-operating income		3,495	619
Income before income tax		6,458	3,541
Income tax expense		773	422
Net and comprehensive income for the period		\$ 5,685	\$ 3,119
Basic and diluted earnings per Trust Unit	12	\$ 0.35	\$ 0.18

The notes are an integral part of these condensed consolidated interim financial statements.

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Condensed Consolidated Interim Statements of Changes in Unitholders' Equity

For the period ended March 31, 2024

(Unaudited in \$ thousands of Canadian dollars, except per Trust Unit amounts)

	Note	Number of Trust Units	Unitholders' Capital	Retained Earnings	Total Equity
December 31, 2022		17,494,049	\$ 60,646	\$ 80,321	\$ 140,967
Redemption of Trust Units	10(b)	(36,480)	(127)	(114)	(241)
Distribution payable to Unitholders		-	-	(8,729)	(8,729)
Net income and comprehensive income		-	-	16,072	16,072
December 31, 2023		17,457,569	\$ 60,519	\$ 87,550	\$ 148,069
Redemption of Trust Units	10(b)	(2,144,374)	(7,434)	(6,612)	(14,046)
Net income and comprehensive income		-	-	5,685	5,685
March 31, 2024		15,313,195	\$ 53,085	\$ 86,623	\$ 139,708

The notes are an integral part of these condensed consolidated interim financial statements.

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Condensed Consolidated Interim Statements of Cash Flows

For the period ended March 31, 2024

(Unaudited in \$ thousands of Canadian dollars)

	Notes	For the three month period ended March 31,	
		2024	2023
Cash flows provided by (used in):			
Operations:			
Net income and comprehensive income for the period		\$ 5,685	\$ 3,119
Items not involving the use of cash:			
Depreciation and amortization	8	946	952
Loss on disposal of property, plant and equipment		255	3
Income tax expense		773	422
Unrecognized foreign exchange loss (gain) on forward contract	7(a)	446	(121)
Change in non-cash working capital:			
Trade and other receivables		1,969	1,213
Inventories		(6,502)	1,706
Contract assets		1,317	(55)
Prepaid expenses		(829)	31
Trade and other payables		1,028	1,953
Provisions		71	3
Contract liabilities		2,935	1,589
Net cash provided by operating activities		8,094	10,815
Investments:			
Purchase of property, plant and equipment	8	(3,140)	(1,587)
Purchase of intangibles		(8)	(3)
Net proceeds from disposal of property, plant and equipment		27	-
Net cash used in investing activities		(3,121)	(1,590)
Financing:			
Distribution payment	10(c)	(8,729)	(5,248)
Redemption of Trust Units	10(b)	(14,046)	(116)
Net cash used in financing activities		(22,775)	(5,364)
Net (decrease) increase in cash and cash equivalents		(17,802)	3,861
Cash and cash equivalents, beginning of the period		45,422	35,774
Cash and cash equivalents, end of period		\$ 27,620	\$ 39,635
Supplemental disclosure of operating cash flows			
Cash interest received	7(a)	428	410

The notes are an integral part of these condensed consolidated interim financial statements.

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Notes to the Condensed Consolidated Interim Financial Statements

For the three months ended March 31, 2024 and 2023

All amounts in thousands of Canadian dollars unless otherwise stated (Unaudited)

1. Reporting Entity

Foremost Income Fund (the Fund) is an unincorporated, open-ended unit trust established by a Deed of Trust under the laws of Alberta dated November 12, 2005, and amended and restated on March 11, 2022 (the Deed of Trust). The Deed of Trust limits the Unitholders' ability to sell, transfer, consign, mortgage, pledge, or dispose of any Trust Units in any manner other than a transfer to a similar beneficiary without the prior written consent of the Board of Trustees. The Board of Trustees will evidence its consent by resolution, and any attempt to do any of the above without that consent will be void.

The Fund intends, as described within the Deed of Trust, to distribute all of its taxable income and realized capital gains to the common trust Unitholders (Unitholders). As distributions are paid annually, any remaining undistributed taxable income and realized capital gains will be distributed to the Unitholders of record as at the distribution record date in December of each fiscal year. Distribution of this taxable income can be in the form of cash or additional common Trust Units (Trust Units). Under the terms of the Deed of Trust, if taxable income is distributed in the form of additional Trust Units, there will be an immediate reconsolidation of the number of Trust Units outstanding. After the consolidation, each Unitholder will hold the same number of Trust Units as held before the distribution of additional Trust Units.

The Fund conducts its business through three limited partnerships: Foremost Universal LP, Foremost Equipment LP, and Foremost Industries LP. Consistent with the Fund's focus on customer and market responsiveness, the Fund's operating segments clearly reflect the two distinct product lines, Foremost Energy Equipment (FEE) and Foremost Mobile Equipment (FME). FEE consists of two active manufacturing and service locations in Alberta. These locations manufacture shop tanks, gas separation units, pressure vessels, field tanks, oil treating units, gas processing units, fuel tanks, agricultural products, and steam generators. FME manufactures hydrovac trucks and equipment, off-highway large wheeled and tracked vehicles, and equipment for custom drilling, construction, water-wells, and mining sectors. FME maintains a focus on custom-built vehicles for its clientele and serves them through two manufacturing and service locations across Alberta.

2. Basis of Preparation

a. Statement of Compliance

The condensed consolidated interim financial statements (statements) have been prepared in accordance with International Accounting Standard 34 Interim Financial Reporting, as issued by the International Accounting Standards Board.

These statements were authorized for issue by the Board of Trustees on May 9, 2024, and should be read with the Fund's 2023 annual audited consolidated financial statements.

b. Basis of Measurement

These consolidated financial statements have been prepared on the historical cost basis, except for the liabilities relating to cash-settled-Trust Unit-based payment arrangements and derivatives, which are measured at fair value.

c. Functional and Presentation Currency

These statements are presented in Canadian dollars, which is the functional currency of the Fund and all its subsidiaries. All financial information presented in Canadian dollars has been rounded to the nearest thousand except where otherwise stated.

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For the three months ended March 31, 2024 and 2023

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d. Use of Estimates and Judgments

The preparation of the statements in conformity with IFRS requires that management make judgments, estimates, and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expenses, and disclosures of contingent assets and liabilities at the dates of the statements. Actual results may differ materially from these estimates. Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected.

Significant estimates used in the preparation of these statements are consistent with those disclosed in the 2023 annual audited consolidated financial statements and include:

- the assessment of the percentage completion on cost-plus and fixed-fee contracts (including estimated total costs and provisions for estimated losses)
- the recognition of claims, variations in contract work (that is, change orders), and incentive payments on contracts
- assumptions used to value financial instruments
- estimates and assumptions used to determine the allowance for impairment of trade receivables; useful lives and impairment of property, plant and equipment; warranty provisions; and allowance relating to deferred tax assets

Management applies judgment to determine whether a contract is, or contains, a lease, from both a lessee and a lessor perspective. This assessment is based on whether the contract conveys a right to control the use of an identified asset for a period of time in exchange for consideration. Key judgments include whether a contract identifies an asset, whether the lessee obtains substantially all of the asset's economic benefits over the contract term, and whether the lessee has the right to direct the asset's use. Management also applies judgment to determine the rate used to discount the lease payments. Estimates are applied with respect to the incremental borrowing rate used.

3. Significant Accounting Policies

The Fund's accounting policies have not changed from those previously disclosed in note 3 of the 2023 annual audited consolidated financial statements.

4. Operating Segments

The Fund has three reportable operating segments, as described below, each of which are the Fund's strategic business units. For each strategic business unit, the Fund's President reviews internal management reports monthly. The following summary describes the operations in each of the Fund's reportable segments:

- **Foremost Mobile Equipment—FME** designs, manufactures, sells, and services drilling equipment, heavy all-terrain vehicles, hydrovac equipment, and related parts and tooling
- **Foremost Energy Equipment—FEE** designs, manufactures, sells, and services oil treating systems, shop tanks, field tanks, oil and gas process treating equipment, fuel storage tanks, protective coatings, agricultural products, and gas separators
- **Corporate and Eliminations—Corporate** includes administrative operations with expenses incurred at the Fund level and within Foremost Financial Ltd. Eliminations include adjustments for internal rent agreements between segments

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All amounts in thousands of Canadian dollars unless otherwise stated (Unaudited)

Information regarding the results of each reportable segment is included below. Performance is measured based on segment profit before income tax, as included in the internal management reports that the President reviews. Segment profit is used to measure performance, as management believes it is the most relevant in evaluating the results of certain segments relative to other entities that operate within these industries. Transfer pricing is based on third-party rates.

For the three months ended March 31,	Foremost Energy Equipment		Foremost Mobile Equipment		Corporate		Total	
	2024	2023	2024	2023	2024	2023	2024	2023
Revenue	\$ 12,940	\$ 11,677	\$ 34,682	\$ 33,704	\$ (122)	\$ (122)	\$ 47,500	\$ 45,259
Cost of sales	11,666	11,012	27,948	27,185	(122)	(122)	39,492	38,075
Gross profit	1,274	665	6,734	6,519	-	-	8,008	7,184
Administrative expenses	1,815	1,509	2,861	2,546	369	207	5,045	4,262
Net (loss) income from operating activities	(541)	(844)	3,873	3,973	(369)	(207)	2,963	2,922
Interest income (expense)	166	181	270	193	(8)	36	428	410
Other income	80	33	1,884	5	1,564	-	3,528	38
Loss on disposal of property, plant and equipment	(72)	-	(183)	(3)	-	-	(255)	(3)
Foreign exchange (loss) gain	(2)	(1)	55	90	(259)	85	(206)	174
Net non-operating income	172	213	2,026	285	1,297	121	3,495	619
Income/(loss) before tax	(369)	(631)	5,899	4,258	928	(86)	6,458	3,541
Income tax expense	424	103	129	296	220	23	773	422
Net (loss) income and comprehensive (loss) income	\$ (793)	\$ (734)	\$ 5,770	\$ 3,962	\$ 708	\$ (109)	\$ 5,685	\$ 3,119
Reportable segment assets	\$ 77,642	\$ 61,418	\$ 82,769	\$ 72,485	\$ 27,404	\$ 39,300	\$ 187,815	\$ 173,203
Capital expenditures	\$ 972	\$ 1,229	\$ 2,168	\$ 358	\$ -	\$ -	\$ 3,140	\$ 1,587
Reportable segment liabilities	\$ 12,749	\$ 8,788	\$ 34,571	\$ 19,867	\$ 787	\$ 578	\$ 48,107	\$ 29,233

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Disaggregation of revenue

	Primary Geographical Markets							
	Canada		United States		International		Total	
For the three months ended March 31,	2024	2023	2024	2023	2024	2023	2024	2023
Major Product Lines								
Vessels & Gas Separation	\$ 1,701	\$ 1,077	\$ -	\$ -	\$ -	\$ -	\$ 1,701	\$ 1,077
Agricultural Bins	235	426	-	-	-	-	235	426
Shop Tanks	6,994	7,448	754	-	-	-	7,748	7,448
Field Tanks	1,417	995	-	-	-	-	1,417	995
ULC Tanks	1,577	1,081	-	-	-	-	1,577	1,081
Other	262	650	-	-	-	-	262	650
Total FEE	12,186	11,677	754	-	-	-	12,940	11,677
Parts	1,261	2,121	2,328	2,199	1,497	1,904	5,086	6,224
Drills	1,420	4,239	7,025	3,762	1,140	1,483	9,585	9,484
Vehicles	-	-	512	-	-	-	512	-
Trucks	8,084	8,436	11,415	9,560	-	-	19,499	17,996
Total FME	10,765	14,796	21,280	15,521	2,637	3,387	34,682	33,704
Corporate and Eliminations	(122)	(122)	-	-	-	-	(122)	(122)
Total	\$ 22,829	\$ 26,351	\$ 22,034	\$ 15,521	\$ 2,637	\$ 3,387	\$ 47,500	\$ 45,259

Major Customers

For the three-month period ended March 31, 2024, the Fund had two customers who accounted for 40.9% of revenues. For the same period ended 2023, two customers accounted for 39.6% of revenues. Within the Energy Equipment segment, three customers accounted for 26.5% of segment revenues for the three-month period ended March 31, 2024. For the same period ended March 31, 2023, three customers accounted for 31.1% of segment revenues. Within the Mobile Equipment segment, two customers accounted for 56.1% of revenues for the three-month period ended March 31, 2024. For the same period ended March 31, 2023, two customers accounted for 53.3% of revenues.

5. Cash and Cash Equivalents

As at	March 31, 2024	December 31, 2023
Bank balances	\$ 12,324	\$ 20,422
Short-term investments	15,296	25,000
	\$ 27,620	\$ 45,422

At March 31, 2024, the Fund held short-term deposits of \$15.3 million (December 31, 2023 – \$25.0 million).

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Notes to the Condensed Consolidated Interim Financial Statements

For the three months ended March 31, 2024 and 2023

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6. Inventories

	March 31, 2024	December 31, 2023
Raw materials and consumables	\$ 43,389	\$ 43,068
Work in progress related to capital equipment	15,881	10,663
Finished goods	6,404	5,441
	\$ 65,674	\$ 59,172

Valuation Allowances

	March 31, 2024	December 31, 2023
Raw materials and consumables	\$ (5,006)	\$ (5,075)
Finished goods	(989)	(987)
	\$ (5,995)	\$ (6,062)

During the three months ending March 31, 2024, the Fund reviewed its inventory allowance calculation and, as a result, recorded an inventory recovery of \$0.1 million (2023 - \$0.1 million loss). The recovery is due to both usage and disposal of raw materials and fluctuations in the market value of raw materials on hand.

7. Risk Management

a. Market Risk

Fluctuations in foreign currency are a source of market risk for the Fund and arise when dealing with foreign customers. As part of managing this risk, the Fund reviews its exposure, specifically the size and jurisdiction (including political and economic factors), under all foreign contracts. Where market risk is deemed unacceptably high, the Fund will enter into forward exchange contracts to reduce exposure. Derivative instruments will impact future cash flows as foreign exchange rates change over the contract terms. Both contract currency and term will have an impact on this outcome.

The Fund enters into currency exchange contracts to mitigate a portion of the foreign currency exposure risk on funds to be received for existing contracts denominated in US Dollars. The fair value of the forward contracts is measured on the difference between the contracted rate and the current forward rate. At March 31, 2024, eleven contracts were in place, which recorded an unrealized loss of \$0.4 million. Six contracts were in place on March 31, 2023, which recorded an unrealized loss of \$0.1 million. The unrealized loss was recorded in the Foreign Exchange loss section.

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Notes to the Condensed Consolidated Interim Financial Statements

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	Notational Amount	Fair Value	Fixed Rate to Sell	Forward Rate	Term
Forward contract	300 USD	\$ (5)	1.337100	1.354550	April 30, 2024
Forward contract	1,500 USD	\$ 1	1.355500	1.354540	May 30, 2024
Forward contract	1,000 USD	\$ 7	1.361000	1.354300	May 31, 2024
Forward contract	100 USD	\$ (2)	1.336700	1.354550	May 31, 2024
Forward contract	1,500 USD	\$ (1)	1.353500	1.354300	August 30, 2024
Forward contract	1,500 USD	\$ 12	1.359500	1.351350	October 4, 2024
Forward contract	2,000 USD	\$ 4	1.356500	1.354300	January 31, 2025
Forward contract	1,500 USD	\$ 3	1.356000	1.354300	April 30, 2025
Forward contract	1,500 USD	\$ (7)	1.341000	1.345940	June 30, 2025
Forward contract	2,000 USD	\$ (9)	1.341000	1.345540	July 31, 2025
Forward contract	1,000 USD	\$ (4)	1.341000	1.345080	August 29, 2025
	13,900 USD	\$ (1)			

b. Credit Risk

Credit risk is the risk of financial loss to the Fund if a customer or counterparty to a financial instrument fails to meet its contractual obligations. Credit risk arises principally from the Fund's receivables from customers.

Trade and Other Receivables

In the normal course of business, the Fund is exposed to credit risk through its accounts receivable and construction work in progress from its customers, primarily in the oil and natural gas industry in Canada and the United States. At March 31, 2024, no customers represented more than 10% of the Fund's accounts receivable balance. At December 31, 2023, one company represented 21.4% of the Fund's accounts receivable balance. Six customers represented 82% of work in progress at March 31, 2024, and three customers represented 49% of work in progress at December 31, 2023.

The Fund has established credit policies and limits, according to which counterparties are analyzed individually for creditworthiness before being offered the Fund's standard delivery terms. Management also reviews all past-due receivable balances to identify matters at an early stage that could potentially delay the collection of funds. For the three months ended March 31, 2024, the Fund provided an allowance for doubtful accounts of \$0.2 million (December 2023 — \$0.2 million), calculated using an expected credit loss assessment for specifically identifiable customer balances assessed to have credit risk exposure. The aging of trade and other receivables is as follows:

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As at:	March 31, 2024		December 31, 2023	
	Gross	Impairment	Gross	Impairment
Current	\$ 6,734	\$ -	\$ 5,096	\$ -
Past due 1 - 30 days	6,762	-	8,901	-
Past due 31 - 60 days	2,744	-	6,574	-
Past due 60 days	3,821	226	2,264	213
Total trade receivables	20,061	226	22,835	213
Other receivables	1,323	-	505	-
Total trade and other receivables	\$ 21,384	\$ 226	\$ 23,340	\$ 213

8. Property, Plant and Equipment

Cost

	Land and Buildings	Assets Under Construction	Equipment	Total
Balance at December 31, 2023	\$ 49,168	\$ 5,722	\$ 43,472	\$ 98,362
Additions	1,461	1,300	379	3,140
Transfer	16	(260)	242	(2)
Disposals	(820)	(7)	(551)	(1,378)
Balance at March 31, 2024	\$ 49,825	\$ 6,754	\$ 43,542	\$ 100,121

Accumulated depreciation

	Land and Buildings	Assets Under Construction	Equipment	Total
Balance at December 31, 2023	\$ 30,355	\$ -	\$ 31,994	\$ 62,349
Depreciation for the year	336	-	558	894
Disposals	(547)	-	(549)	(1,096)
Balance at March 31, 2024	\$ 30,144	\$ -	\$ 32,003	\$ 62,147

Carrying Amount

	Land and Buildings	Assets Under Construction	Equipment	Total
Balance at December 31, 2023	\$ 18,813	\$ 5,722	\$ 11,478	\$ 36,013
Balance at March 31, 2024	\$ 19,680	\$ 6,754	\$ 11,539	\$ 37,974

Depreciation included in the cost of sales category for the period is \$0.8 million, and \$0.1 million is included in administrative expenses.

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9. Investment Property

	March 31, 2024	December 31, 2023
Cost		
Balance, beginning of year	\$ 8,949	\$ 8,949
Balance, end of year	8,949	8,949
Accumulated Depreciation		
Balance, beginning of year	\$ 5,076	\$ 5,076
Balance, end of year	5,076	5,076
Balance at December 31, 2023	\$ 3,873	\$ 3,873
Balance at March 31, 2024	\$ 3,873	\$ 3,873

Investment property consists of two idle manufacturing facilities in Alberta. They are held for long-term capital appreciation or future lease. This property is carried at cost less accumulated depreciation and impairment.

10. Unitholders' Equity

a. Unitholders' Capital

The Fund is authorized to issue an unlimited number of Trust Units and an unlimited number of special voting units. Special voting units may be issued by Trustee resolution. These special voting units entitle the holders to the number of votes prescribed by the resolution. These special voting units do not entitle the holder to participate in any distributions from the Fund or beneficial interest in any assets of the Fund.

b. Redemption of Trust Units

Trust Units are redeemable in whole or in part at any time on demand by the Unitholder. Upon receipt of an executed redemption notice and related Trust Unit certificate, the Unitholder ceases to have any rights with respect to those Trust Units. The Unitholder is entitled to receive a cash redemption price equal to the tangible book value, plus or minus 10%. The cash redemption price is set at the discretion of the Board of Trustees. In conjunction with its delisting, the Fund increased the monthly redemption limit to \$1.5 million per month, which can be paid in cash or, in certain circumstances, by the issuance of an unsecured promissory note.

The Deed of Trust also limits the Unitholders' ability to sell, transfer, consign, mortgage, pledge, or dispose of any Trust Units in any manner without the prior written consent of the Board of Trustees. The Board of Trustees will evidence its consent by resolution, and any attempt to do any of the above without consent will be void.

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As previously disclosed, under s. 6.4(ii)(B) of the Deed of Trust, the Trustees have exercised their discretion to reduce the monthly redemption limit to \$0.35 million for each month until otherwise notified. This means that if redemptions exceed the monthly limit, the excess will be paid by promissory notes, but Unitholders tendering notices of redemption will be allowed to withdraw notices. All promissory notes are subject to the terms and conditions of the Deed of Trust.

During the three month period ended March 31, 2024, there were 2,144,374 Trust Units redeemed (2023 – 18,299) and cash payments of \$14.0 million (2023 – \$0.1 million). As at March 31, 2024, the stated redemption price was \$6.85 per unit.

c. Trust Unit Distributions

The Fund intends to distribute taxable income annually via a cash distribution at the Trustees' discretion. For the year ended December 31, 2023, the Fund announced an \$8.7 million distribution, representing \$0.50 per unit. This was paid in the first quarter of 2024.

11. Related Parties

The Fund uses the consulting services of TOM Capital Management Inc. (TOM Capital), a company that is partially owned by a Trustee of the Fund. The services consist of professional, M&A advisory, and investor relations advice, at market rates confirmed from time to time and agreed to by all parties. For the three month period ended March 31, 2024, the total amount invoiced for consulting services through TOM Capital was \$0.1 million (2023 – \$0.1 million).

12. Per Trust Unit Amounts

Per Trust Unit amounts are calculated using the weighted-average number of Trust Units outstanding. The reconciliation of the denominators used to determine the basic income per Trust Unit and diluted income per Trust Unit is below:

For the three month period ended March 31,	2024	2023
Basic and diluted weighted-average Trust Units	16,678,932	17,479,443
Net income for the year (in thousands of Canadian dollars)	\$ 5,685	\$ 3,119
Basic and diluted earnings per share	\$ 0.35	\$ 0.18

13. Trust Unit-Based Compensation Plan

In March 2022, the requisite majority of Unitholders approved an amended and restated unit option plan. The Fund has reserved 2,123,013 unit options under the amended and restated unit option plan. During 2017, the Trustees granted 116,000 options, at an exercise price of \$5.80 per unit. In the first quarter of 2021, an additional 440,000 options were granted at an exercise price of \$6.00 per unit.

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All amounts in thousands of Canadian dollars unless otherwise stated (Unaudited)

Trust Units-Based Compensation Expense

The 440,000 unit options granted in January 2021 vest over a five-year period and expire five years from the date of grant. They are exercisable on a one-to-one basis at the exercise price of \$6.00 per unit option. The fair value of these unit options is \$645 at March 31, 2024 (2023 – \$259). The 2023 weighted average fair value per option of \$0.93 was calculated using the Black-Scholes model, with the following assumptions: a risk-free rate of 7.2%, a forfeiture rate of nil, an expected option life of five years, a volatility of 5.74%, and a quarterly dividend rate of 7.14%.

For the three months ended March 31, 2024, an expense of \$120 (2023 - \$104) was recorded in relation to the transactions above. The trust unit-based compensation expense is included in administrative expenses on the statement of income.

14. Management of Capital

The Fund's objectives when managing capital are to safeguard the Fund's ability to continue as a going concern to:

- provide returns to Unitholders and benefits for other stakeholders
- maintain financial liquidity and flexibility to fulfill existing financial obligations, support capital requirements of current operations, pay Trust Unit distributions in cash, and provide capital for accretive acquisitions

The Fund is not subject to any externally imposed capital requirements.

In the definition of capital, the Fund includes Unitholders' capital, retained earnings, long-term debt (including any current portion), bank indebtedness, cash and cash equivalents, and undrawn credit facilities.

15. Credit Facilities

The Fund maintains a credit facility with a major Canadian chartered bank. During 2016, the credit facility was revised to base the available facility on a percentage of specific inventory and eligible accounts receivable, net of certain trade payables, to a maximum of \$30.0 million. Depending on specific operating ratios, the operating credit facility bears interest at prime plus 0.25% or prime plus 0.125%. The credit facility is secured by a general security agreement and floating charge debenture of \$40.0 million. The credit facility permits the Fund to use bankers' acceptances to borrow at effective interest rates and to use certain financial instruments to manage interest and exchange risk. Based on the revised borrowing base calculations, the Fund had access to \$20.6 million of the credit facility at March 31, 2024.

FOREMOST INCOME FUND

Notes to the Condensed Consolidated Interim Financial Statements

For the three months ended March 31, 2024 and 2023

All amounts in thousands of Canadian dollars unless otherwise stated (Unaudited)

16. Fair Values of Financial Instruments

Fair Values versus Carrying Amounts

The fair values of financial assets and liabilities, together with the carrying amounts shown in the condensed consolidated interim statement of financial position, are as follows:

	March 31, 2024		December 31, 2023	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
Assets carried at cost				
Cash and cash equivalents	\$ 27,620	\$ 27,620	\$ 45,422	\$ 45,422
Trade and other receivables	21,158	21,158	23,127	23,127
Assets carried at fair value through profit and loss				
Derivatives	-	-	445	445
	\$ 48,778	\$ 48,778	\$ 68,994	\$ 68,994
	March 31, 2024		December 31, 2023	
	Carrying Amount	Fair Value	Carrying Amount	Fair Value
Liabilities carried at cost				
Trade and other payables	\$ 17,719	\$ 17,719	\$ 16,691	\$ 16,691
Distribution payable	-	-	8,729	8,729
Liabilities carried at fair value through profit and loss				
Derivatives	1	1	-	-
	\$ 17,720	\$ 17,720	\$ 25,420	\$ 25,420

Fair Value Hierarchy

The Fund has segregated all financial assets and liabilities that are measured at fair value into the most appropriate level within the fair value hierarchy based on the inputs used to determine the fair value at the measurement date.

Financial instruments measured at fair value on the consolidated statement of financial position require classification into one of the following levels of the fair value hierarchy:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (that is, as prices) or indirectly (that is, derived from prices)
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs)

The fair value hierarchy level at which a fair value measurement is categorized is determined on the basis of the lowest level input that is significant to the fair value measurement in its entirety.

The fair value of the forward contract is measured based on the difference between the contracted rate and the current forward rate provided from the financial institution. The Fund continues to classify the forward contract as level 2, as the inputs used in the valuation are observable in the open market.

FOREMOST INCOME FUND

Notes to the Condensed Consolidated Interim Financial Statements

For the three months ended March 31, 2024 and 2023

All amounts in thousands of Canadian dollars unless otherwise stated (Unaudited)

17. Other Income

Other income includes proceeds from scrap steel, WCB refunds, rental income, and other miscellaneous income not in the normal course of operations.

Included in this value Foremost received proceeds of \$1.6 million from a lawsuit settlement. Costs associated with this lawsuit, primarily legal fees, had been expensed in SG&A during prior periods.

Other income also includes insurance proceeds of \$1.9 million representing reimbursement for losses incurred due to a fire incident on the Calgary property from August 2022.